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BT

C O N F I D E N T I A L USUN 1508

FROM USLOS DEL

FOR T AND S/P FORM LOSDEL

E.O. 11652: GDS

TAGS: PLOS

SUBJECT: OOS: REACTION TO SECRETARY'S N.Y. SPEECH APRIL 8
 1, SUMMARY: INITIAL REACTION TO SECRETARY'S LOS SPEECH
AND HIS MEETING WITH LOS CONFERENCE LEADERSHIP WAS
FAVORABLE BOTH AS TO SUBSTANCE AND PARTICULARLY AS TO
IMPORTANCE OF INDICATION OF HIGH LEVEL U.S. INTEREST IN
CONFERENCE BREAKTHROUGH NOW. NEW ELEMENTS OF US POLICY
 REVEALED (DEEP SEABEDS AND SCIENTIFIC RESEARCH) WELL
 RECEIVED. THOSE WHO WANT OR ARE PREPARED TO ACCEPT THE
 KIND OF TREATY LIKELY TO EMERGE ARE ENTHUSIASTIC; THOSE
 WHO DON'T OR ARE UNCERTAIN ABOUT THE OUTCOME OF SPECIFIC
 ISSUES OF IMPORTANCE TO THEM, ARE NERVOUS. MAIN CONFERENCE
 OFFICERS ARE VERY HAPPY, WITH POSSIBLE EXCEPTION OF CANADA.
 END SUMMARY.

NY

Reaction to
 Kissinger
 Speech

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2, INDICATION OF HIGH LEVEL INTEREST. THERE WAS UNIVERSAL ENTHUSIASM AT THE INDICATION OF HIGH LEVEL USG INTEREST IN AN EARLY AND SUCCESSFUL CONCLUSION TO LOS CONFERENCE, COUPLED WITH A REASONED ANALYSIS OF IMPORTANCE OF NEGOTIATIONS BEYOND THE OCEANS THEMSELVES AND A REAL EFFORT TO FIND SOLUTIONS TO OUTSTANDING ISSUES. THE CALL ON CONFERENCE LEADERSHIP AND EXTEMPORANEOUS REMARKS AT RECEPTION WERE WIDELY WELCOMED AS A SIGN OF REAL INTEREST. SOME (EG, LAUTERPACHT OF AUSTRALIA) FELT SECRETARY'S STATEMENT THAT HE WILL GO TO GENEVA COULD BRING NEGOTIATION TO A HALT HERE, WHILE OTHERS FELT THOSE HERE WOULD RACE TO GET ISSUES RESOLVED BEFORE THEIR OWN FOREIGN MINISTERS-DRAWN BY THE SECRETARY-TAKE OVER.

3, TONE AND GENERAL APPROACH, COMMENTS RANGED FROM "VERY GOOD" (KOZYREV-USSR) TO "THREATENING" (SOME MEMBERS OF CANADIAN AND MEXICAN DELEGATIONS.), JAPAN (FUJISAKI) FOUND A GREAT DEAL IN IT FOR LDC'S (A VIEW SHARED BY CONFERENCE PRESIDENT AMERASINGHE, COMMITTEE I CHAIRMAN ENGO, AND VARIOUS AFRICANS, INCLUDING ZAMBIA), BUT "NOTHING FOR JAPAN." SOME MEMBERS OF SECRETARIAT SAID THE US HAS PRESENTED ITS PACKAGE AND SAID "TAKE IT OR LEAVE IT": ALL WE NEED DO NOW IS DECIDE. BEESLEY (CANADA), EVENSEN (NORWAY), AND GALINDO POHL (EL SALVADOR) REPORTED WIDESPREAD REACTION THAT PROPOSALS WERE "MODERATE" AND FORTHCOMING."

4, DEEP SEABED PROPOSALS. CHAIRMAN PAUL ENGO WAS VERY ENTHUSIASTIC. MOST DELEGATIONS APPRECIATE THAT THE SECRETARY'S COMMODITY PROPOSALS REFLECTED REAL EFFORT BY USG, AND TEND TO ACCEPT WITHOUT COMMENT HIS ORAL INDICATIONS THAT THIS IS ABOUT AS FAR AS WE COULD GO. MORE SOPHISTICATED DELEGATIONS ARE STILL WAITING TO SEE WHAT IT MEANS -IE,3., THE REAL US POSITION ON AN ARTICLE 9 EXT, THUS THERE WAS NO RPT NO REFERENCE B OTHER DELS TO THE SECRETARY'S SPEECH IN THE SECRET BRAZIL GROUP ON FRIDAY OR SATURDAY. THE RESERVED AREAS IDEA IS NOT NEW TO THE CONFERENCE, BUT SOME BELIEVE HIGH LEVEL US ENDORSEMENT WAS NECESSARY TO DEMONSTRATE INEVITABILITY OF THIS SOLUTION (EG. CONFERENCE PRESIDENT AMERASINGHE). WHILE LDC'S SEEM PLEASED, DEVELOPED STATES (E.G. FRANCE AND JAPAN) WERE

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DISPLEASED AT THE REJECTION OF QUOTA RESTRICTIONS ON
U.S. ACCESS.

5. SCIENTIFIC RESEARCH. THE ANNOUNCEMENT OF US WILLINGNESS
TO NEGOTIATE ON THE BASIS OF THE RESOURCE-RELATED
DISTINCTION, AND THE AFFIRMATION OF U.S. WILLINGNESS TO
MEET OBLIGATIONS FOR NON-RESOURCE RELATED RESEARCH, WERE
WIDELY WELCOMED (EVEN BY TANZANIA) AS BREATHING LIFE INTO
A SCIENTIFIC RESEARCH NEGOTIATION THAT IS FINALLY GETTING
OFF THE GROUND.

6. POLLUTION. ONLY CANADA AND KENYA, WHO BOTH MADE THE
POINT DIRECTLY TO THE SECRETARY, ARE HARPING ON OUR FAILURE
TO MENTION COASTAL STATE RIGHTS WITH RESPECT TO VESSEL-
SOURCE POLLUTION, (WITH OUR PRIVATE EXPLORATIONS WITH
CANADA ON AN ARCTIC SETTLEMENT STILL INCOMPLETE, CANADA
MAY BE NERVOUS THAT WE ARE KEEPING ALL OPTIONS OPEN).

7. ECONOMIC ZONE, FRANCE--WHICH IS TRYING TO WHITTLE
DOWN COASTAL STATE JURISDICTION OVER FISHERIES-CRITICIZED
THE IMPLICATION IN THE SPEECH THAT THE ECONOMIC ZONE,
IS ESSENTIALLY WRAPPED UP, WHILE RECOGNIZING THE IMPORT-
ANCE THE US ATTACHES TO THE ISSUE OF THE STATUS OF THE
ECONOMIC ZONE,

THE COASTAL STATES, ON THE OTHER HAND, WERE
RELIEVED BY THE SECRETARY'S TONE IN VIEW OF THE ONSLAUGHT
OF THE LANDLOCKED AT THIS SESSION-AND WARNED OF A
DETERIORATING SITUATION CAUSED BY THE LANDLOCKED. WHILE
NJENGA AND KENYA HAS REPEATED HIS STRONG WORDS TO THE
SECRETARY REGARDING THE UNACCEPTABILITY OF A HIGH
SEAS STATUS FOR THE (EG. NEW ZEALAND) FELT THE EXACT PHRASING
USED BY THE SECRETARY ALLEVIATED MANY FEARS AND OPENED UP SOME
POSSIBILITIES FOR NEGOTIATIONS.

8 STRAITS. THE REPETITION OF OUR STRONG POSITION ON
STRAITS CAME AS NO SURPRISE TO ANYONE, AND MET WITH
VIRTUALLY NO COMMENT. BEESLEY OF CANADA CONTINUES MAKING
THE POINT MADE TO THE SECRETARY THAT US-SOVIET INSISTENCE
ON THEIR STRAITS POSITION MEANS STRAITS STATES WON'T
RATIFY THE CONVENTION, WARIOBA OF TANZANIA MADE A
SIMILAR REMARK.

9. EVALUATION. THE CONFERENCE HAS RECEIVED A NEEDED SHOT
IN THE ARM AND PRODDING. THE SPEECH AND APPEARANCE BY
THE SECRETARY ALREADY SEEM TO BE STRENGTHENING OUR BAR-

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GAINING LEVERAGE, ALTHOUGH IT IS TOO EARLY TO TELL HOW LOG THIS WILL LAST OR WHAT SPECIFIC RESULTS WILL MERGE, PAUL ENGU IS OPENLY BOASTING, AND THE CANADIANS PENLY WORRYING, ABOUT THE SECRETARY'S DISCUSSION WITH ENGU ABOUT US PULITICAL APPRAOCHES TO RECALICTRANT GOVERNMENTS. THE EUROPEANS AND JAPAN HAVE LEARNEED FROM OTHERS THAT ENGU DIRECTED HIS WRATH AT THEM IN THE MEETING WITH THE SECRETARY; ALREADY THE SOVIETS (ROM-ANOV) AND JAPAN (FUJISAKI) ARE REFERRING TO A "POLITICAL" SOLUTION TO THE QUOTA PROBLEM ON THE DEEP SEABEDS IN MOSCOW AND TOKYO, SOME SOVIET RESENTMENT OVER BEING UPSTAGED IN POSSIBLE, BUT THEY WILL GET OVER IT. THE LDC'S SEEM TO BE CUAGHT BETWEEN AN EMOTIONAL REACTION TO WHAT SOME REGARD AS A ULTIMATUM ON TIMING AND SUBSTANCE, AND THE EVIDENCE OF A REAL US WILLINGNESS TO MEET THEMIOALFWAY IN THE SECRETARY'S PROPOSALS AND REMARKS AT THE RECEPTION. THE MAJOR IMPACT HAS BEEN PSYCHOLOGICAL. IT WILL NTO RELEIVE THE US OF THE NEED TO COME TO TERMS OF OUTSTANDING ISSUES; BUT IT INCREASES OUR ABILITY TO BARGAIN CREDIBILY AND EFFECTIVELY WITH LESS CONCERN THAT OTHERS WILL NOT BELIEVE WE CAN'T GO FUTHER. STILL, THE TOUGH WORDS ON TIMING AND SUBSTANCE DO OPEN A NEW OPPORTUNITY FOR EXTREMIST OPPONENTS AT BOTH ENDS (FRANCE AND ALGERIA) TO PLAY UP THE "ULTIMATUM" LINE, OR WAIT AND CHALLENGE OUR SINCERITY. THE PRECISE US POSITIONS ON PRECISE ARTICLES WILL BE CAREFULLY SCRUTINIZED BY OUR OPPONENTS FOR THE OPPORTUNITY TO UNDERMINE THE IMPACT OF THE SPEECH. TREATY OPPONENTS (EG. FRANCE) MAY FEEL THEY MUST TAKE EXTREME ACTION NOW TO HALT ANY RESULTING MOMENTUM. SCRANTON